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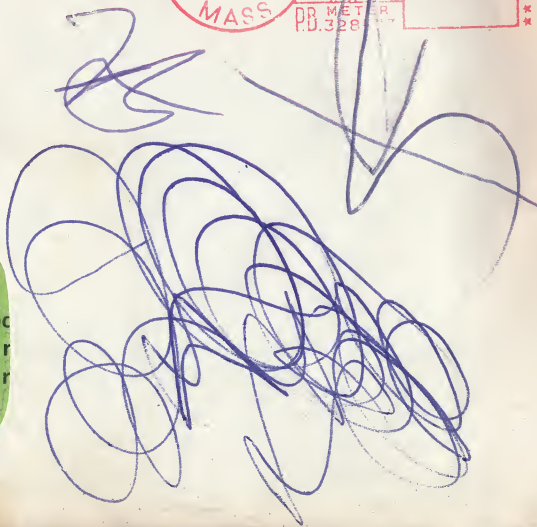
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- H. Other

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or Data System
03. Manufacturer/Other
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Thank you.

A handwritten signature in dark ink, appearing to read "M. Phelan". The script is fluid and cursive, with the first letter of the last name being a large, stylized capital 'P'.

Margaret Phelan
Circulation Manager

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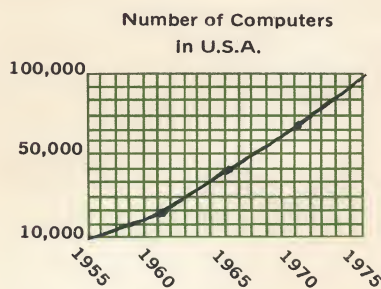
All for free when you subscribe, our new Computer Industry Profile will give you easy access to current facts and figures about the EDP industry. For example:

Breakdown of new production computer equipment shipped worldwide during 1969.*

Manufacturer	Sales Value of New Systems	% of Total
IBM	\$4,950 million	69.2%
Univac	400	5.6
Honeywell	340	4.7
Burroughs	305	4.2
General Electric	290	4.0
Control Data Corp.	255	3.6
RCA	230	3.2
NCR	195	2.9
XDS	75	1.0
DEC	60	0.8
Others	70	1.0
Total	\$7,170 million	100.0%

*All Computer Industry Profile statistics were prepared for *Computerworld* by International Data Corporation, the leading market research firm in the computer field.

By the end of 1970, the total value of U.S. manufactured EDP equipment will reach \$37 billion. That's a worldwide gain of almost three times in five years . . . and over 15 times in 10 years. And it's reliably predicted that by the end of the decade, a computer or at least a computer terminal, will be in use at most firms in this country with 20 employees or more.



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Sincerely,

W. Walter Boyd
Publication Manager